



Highlight Report

Lighting

Event Detail

Name: Lighting

Type: Contract Buy

Start Date: 9/25/2009 8:00:00 AM

Scheduled Minutes: 15

Extended: 8 times for 16 minutes

Item Detail

Item Description	Volume	Current Price	Low Quote	Difference \$ Current Price over Low	Difference % Current Price over Low
250W Pulse Start Metal Halide High Bay w\ Open Glass Reflector, White Ballast, & "12' Safety Chain". Fixture must be factory supplied with "15A NEMA twist lock plug", Hook, & "15' White Cord". (Price Per Each)	1,476 Each(es)	\$173.50	\$160.00	\$13.500	7.78%
250W Pulse Start Metal Halide High Bay w\ Open Glass Reflector, White Ballast, "12' Safety Chain", & Quartz Restrike w\ Off Time Delay. Fixture must be factory supplied with "15A NEMA twist lock plug", Hook, & "15' White Cord". (Price Per Each)	312 Each(es)	\$229.63	\$180.00	\$49.630	21.61%
Replacement for fixture type A3 using Phillips MasterColor Elite 210W Lamp. Please include lamp in price. (Price Per Each)	1 Each(es)		\$330.00	(\$330.000)	
Replacement for fixture type A4 using Phillips MasterColor Elite 210W Lamp. Please include lamp in price. (Price Per Each)	1 Each(es)		\$360.00	(\$360.000)	
Ceramic Metal Halide Track Fixture w\ Universal Lamp Holder (White), 360 degree horizontal aiming, 90 degree vertical aiming, & 70W premium high efficiency electronic enclosed ballast (vertically mounted). Include integral on/off switch.(Price Per Each)	492 Each(es)	\$122.00	\$115.00	\$7.000	5.74%
Metal Halide Track Fixture w\ Universal Lamp Holder (Black), 360 degree horizontal aiming, 90 degree vertical aiming, & 39W premium high efficiency electronic enclosed ballast (vertically mounted). Include integral on/off switch, integr(Price Per Each)	828 Each(es)	\$122.00	\$110.00	\$12.000	9.84%
Metal Halide Track Fixture w\ Universal Lamp Holder (White), 360 degree horizontal aiming, 90 degree vertical aiming, & 39W premium high efficiency electronic enclosed ballast (vertically mounted). Include integral on/off switch, integr(Price Per Each)	408 Each(es)	\$122.00	\$110.00	\$12.000	9.84%
Ceramic Metal Halide Wall Wash Track Fixture w/Universal Lamp Holder(White),90deg vertical aiming capability and 358deg horizontal rotation,39W prem high effc electronic enclosed ballast(vert mounted).Unif lens with 76% optical effc(Price Per Each)	336 Each(es)	\$176.50	\$140.00	\$36.500	20.68%
Lamp for Fixture Type C1 (Price Per Each)	492 Each(es)	\$22.89	\$21.25	\$1.640	7.16%
Lamp for Fixture Types C2, C3, & C6 (Price Per Each)	1,572 Each(es)	\$30.52	\$21.25	\$9.270	30.37%
4' Track Stick, One Circuit, White - Must contain extruded aluminum "I" beam channel to resist sag/twist and debossed polarity lines for proper install/maintenance.(Price Per Each)	48 Each(es)	\$14.40	\$11.50	\$2.900	20.14%
8' Track Stick, One Circuit, White - Must contain extruded aluminum "I" beam channel to resist sag/twist and debossed polarity lines for proper install/maintenance. (Price Per Each)	804 Each(es)	\$27.00	\$21.00	\$6.000	22.22%
8' Track Stick, One Circuit, Black - Must contain extruded aluminum "I" beam channel to resist sag/twist and debossed polarity lines for proper install/maintenance. (Price Per Each)	288 Each(es)	\$27.00	\$21.00	\$6.000	22.22%

End Feed, One Circuit, White (Price Per Each)	108 Each(es)	\$4.90	\$3.50	\$1.400	28.57%
End Feed, One Circuit, Black (Price Per Each)	72 Each(es)	\$4.90	\$3.50	\$1.400	28.57%
Adjustable L\Straight Connector, One Circuit, White (Price Per Each)	312 Each(es)	\$7.30	\$8.25	(\$0.950)	-13.01%
Adjustable L\Straight Connector, One Circuit, Black (Price Per Each)	228 Each(es)	\$7.30	\$8.25	(\$0.950)	-13.01%
Accordion Adjustable Connector, One Circuit, White (Price Per Each)	24 Each(es)	\$14.35	\$7.90	\$6.450	44.95%
T Connector, One Circuit, White (Price Per Each)	132 Each(es)	\$10.65	\$12.00	(\$1.350)	-12.68%
T Connector, Reverse Polarity, One Circuit, White (Price Per Each)	132 Each(es)	\$20.00	\$15.00	\$5.000	25.00%
54W Surface Mounted Emergency Lighting Unit w\ Lead-Calcium Battery (Price Per Each)	804 Each(es)	\$78.75	\$60.00	\$18.750	23.81%
4 1/4" X 8' Industrial Strip light with Closed Top Reflector & One Osram Sylvania 4-Lamp Ballast (Instant Start <10% THD) (Price Per Each)	564 Each(es)	\$57.60	\$33.00	\$24.600	42.71%
4 1/4" X 8' Industrial Strip light with Closed Top Reflector, One Osram Sylvania 4-Lamp Ballast (Instant Start <10% THD) & Emergency Battery Pack(Price Per Each)	192 Each(es)	\$158.40	\$123.00	\$35.400	22.35%
4 1/4" X 4' Industrial Strip light with Closed Top Reflector & One Osram Sylvania 2-Lamp Ballast (Instant Start <10% THD)(Price Per Each)	36 Each(es)	\$41.30	\$23.00	\$18.300	44.31%
4 1/4" X 4' Industrial Strip light with Closed Top Reflector, One Osram Sylvania 2-Lamp Ballast (Instant Start <10% THD), & Emergency Battery Pack (Price Per Each)	12 Each(es)	\$142.10	\$104.18	\$37.920	26.69%
8' Fluorescent Narrow Strip with a White 4" Asymmetric Reflector and one GE Anti Arc Ballast. Need to match Lithonia Z-Strip product features (Price Per Each)	840 Each(es)	\$53.00	\$34.00	\$19.000	35.85%
4' Fluorescent Narrow Strip with a White 4" Asymmetric Reflector & one GE Anti Arc Ballast. Need to match Lithonia Z-Strip product features (Price Per Each)	96 Each(es)	\$39.70	\$26.50	\$13.200	33.25%
8' Fluorescent Narrow Strip with one GE Anti Arc Ballast. Need to match Lithonia Z-Strip product features (Price Per Each)	211 Each(es)	\$37.60	\$30.00	\$7.600	20.21%
4' Fluorescent Narrow Strip with one GE Anti Arc Ballast. Need to match Lithonia Z-Strip product features (Price Per Each)	2,532 Each(es)	\$32.00	\$18.00	\$14.000	43.75%
2' Fluorescent Narrow Strip with one GE Anti Arc Ballast. Need to match Lithonia Z-Strip product features(Price Per Each)	96 Each(es)	\$40.85	\$17.00	\$23.850	58.38%
2' X 4' Recessed Troffer (4 Lamp) with Grid Trim, Flush Steel White Door, 0.125" Acrylic Diffuser, & One 4 Lamp Osram Sylvania Ballast (0 degree temp. rated) (Instant Start <10% THD) (Price Per Each)	540 Each(es)	\$45.55	\$39.85	\$5.700	12.51%
2' X 4' Recessed Troffer (4 Lamp) with Grid Trim, Flush Steel White Door, 0.125" Acrylic Diffuser, One 4 Lamp Osram Sylvania Ballast (0 degree temp. rated) (Instant Start <10% THD), & Emergency Battery Pack(Price Per Each)	72 Each(es)	\$142.45	\$118.60	\$23.850	16.74%
2' X 2' Recessed Troffer (2 Lamp) with Grid Trim, Flush Steel White Door, 0.125" Acrylic Diffuser, & One 2 Lamp Osram Sylvania Ballast (0 degree temp. rated) (Instant Start <10% THD)(Price Per Each)	168 Each(es)	\$52.10	\$37.00	\$15.100	28.98%
2' X 4' Recessed Troffer (4 Lamp) with Grid Trim, Flush Aluminum White Door, 0.125" Acrylic Diffuser, Lens Gasketing & One 4 Lamp Osram Sylvania Ballast (0 degree temp. rated) (Instant Start <10% THD) (Price Per Each)	192 Each(es)	\$52.20	\$46.85	\$5.350	10.25%
2' X 4' Recessed Troffer (4 Lamp) with Grid Trim, Flush Aluminum White Door, 0.125" Acrylic Diffuser, Lens Gasketing, One 4 Lamp Osram Sylvania Ballast (0 degree temp. rated) (Instant Start <10% THD), & Emergency Battery Pack (Price Per Each)	36 Each(es)	\$153.00	\$125.44	\$27.560	18.01%

Event Activity Summary

Total Invited:	10
Total Accepted:	7
Total that Quoted:	7
Schedule Quotes:	343
Quotes in Extension:	97
Total Quotes Placed:	440

Event Results

Item Count	35	
Current Volume:	\$1,026,232	Current spend for identical purchase
Current less Low:	\$191,176	Total cost reduction from current spend
Current vs. Low%	18.63%	